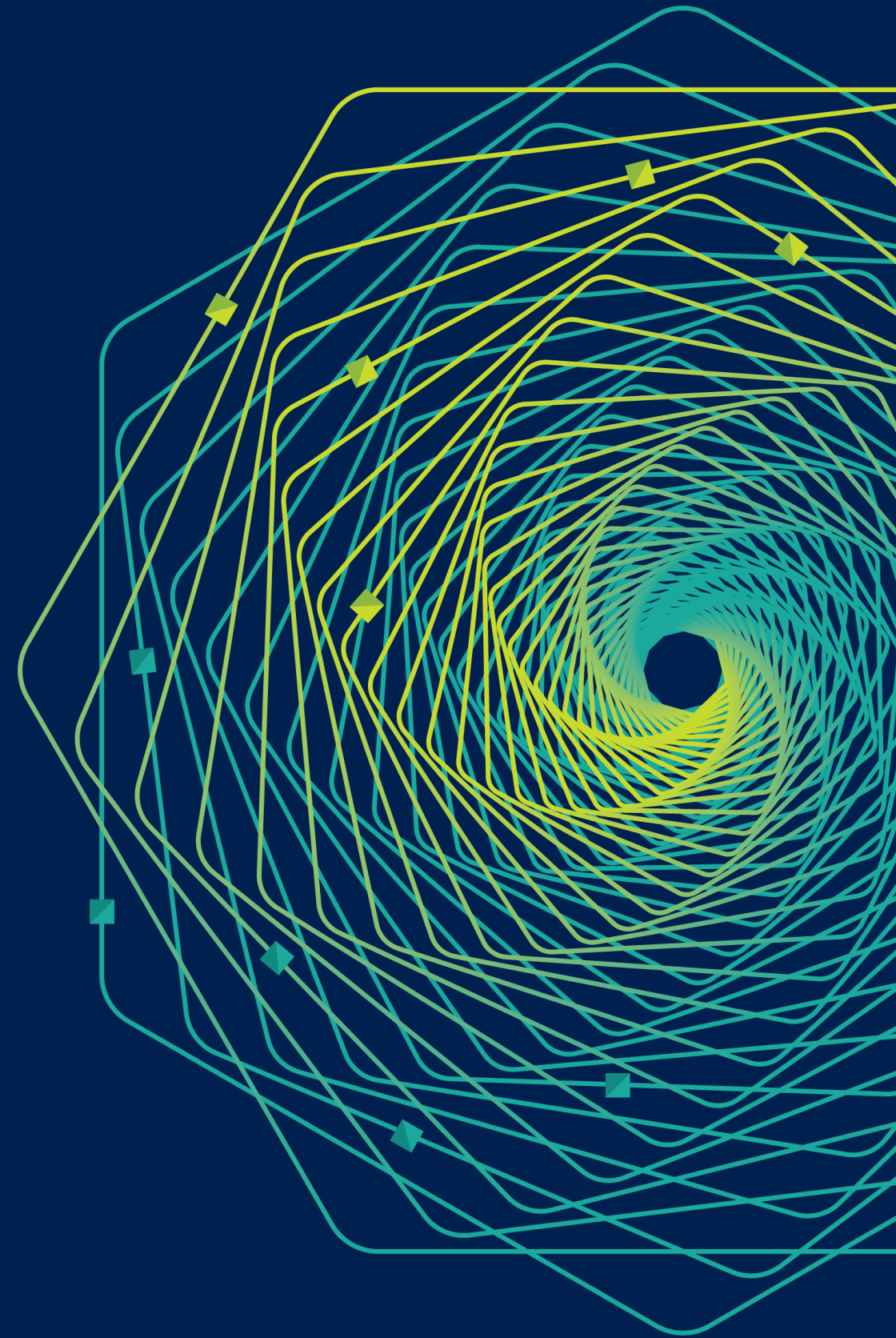


# Bringing the cloud closer to the edge

Arjmand Samuel  
Edge Engineering lead  
Microsoft Azure IoT



# Customers and Partners are already transforming their industries

## Steelcase

"43 percent of workers do not think their office is a great place to do creative work." With IoT in the work environment, people can tell organizations what spaces are successful and why.

## RAC

Reduced its accident rate by 25% and fuel usage by 20%, reporting annual savings of \$1.8 million.

## CBRE

CBRE 360 mobile apps allows users to locate colleagues, navigate the workplace and reserve workspaces, and access food and beverage as well as basic building and concierge services.



## thyssenkrupp

Data from sensors and systems to create valuable business intelligence and reduce downtime by 50%



Cut down-time cut for each packaging line by up to 48 hours, saving €30,000 for customers.

## HERSHEY'S

Licorice extruders on Twizzler's production line are performing at peak optimization, saving over \$500K/year on materials alone.



Rolls Royce "power by the hour" model provides maximize availability by cutting fuel consumption by 1% and up to \$250,000 per plane, per year.

## KOHLER

KOHLER Konnect allows consumers to personalize their bath and kitchen experiences and automate everyday tasks.



Enabled customers to transport more than 1M additional tons of cargo, and reduce fuel consumption by 17%

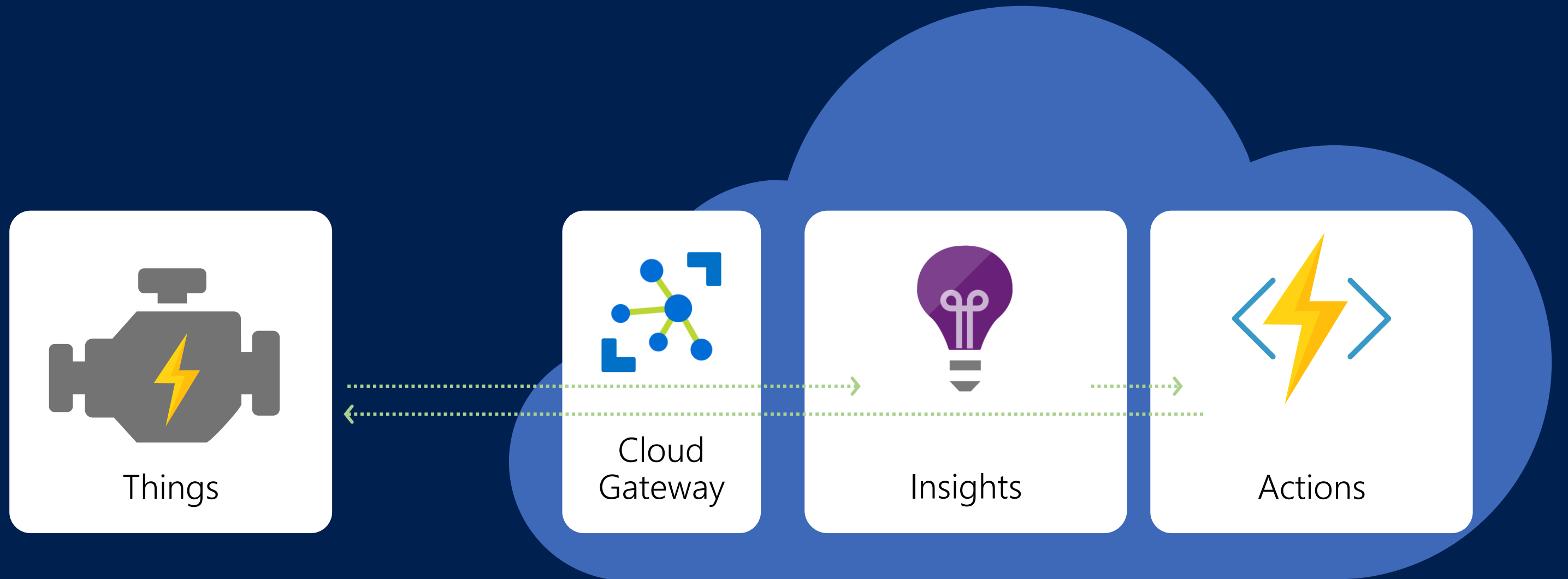


Connected chillers are back online 9x faster than unconnected equipment, avoiding more than \$300,000 in hourly downtime costs.

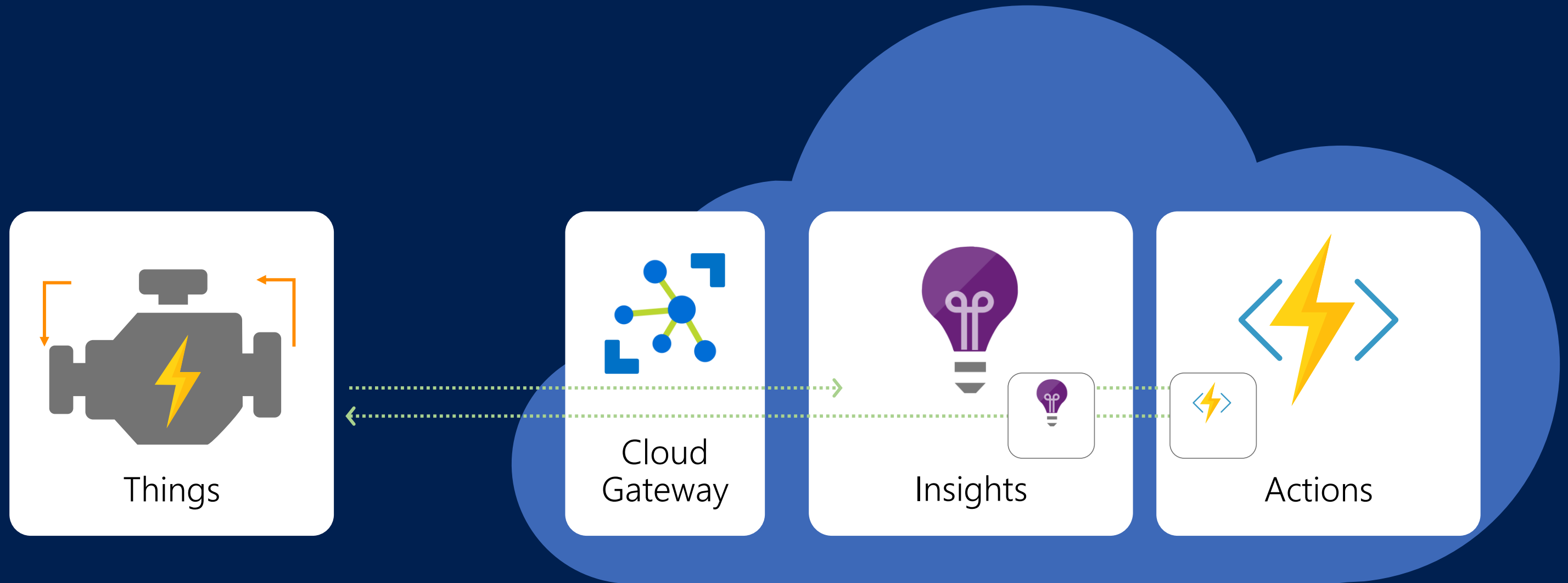




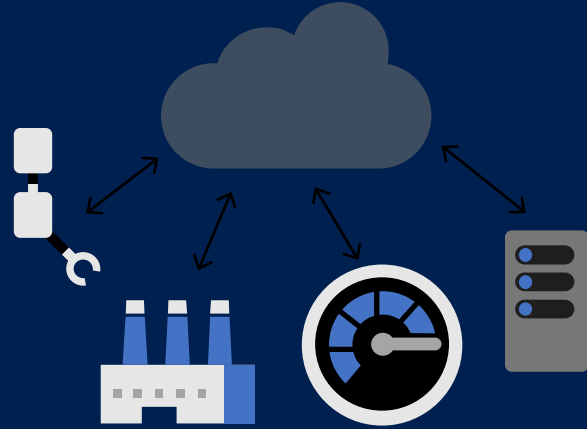
# IoT Application pattern



# IoT Application pattern + Edge

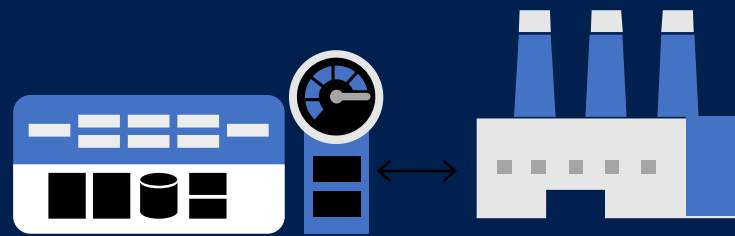


# IoT in the Cloud and on the Edge



## IoT in the Cloud

Remote monitoring and management  
Merging remote data from multiple IoT devices  
Infinite compute and storage to train machine learning and other advanced AI tools



## IoT on the Edge

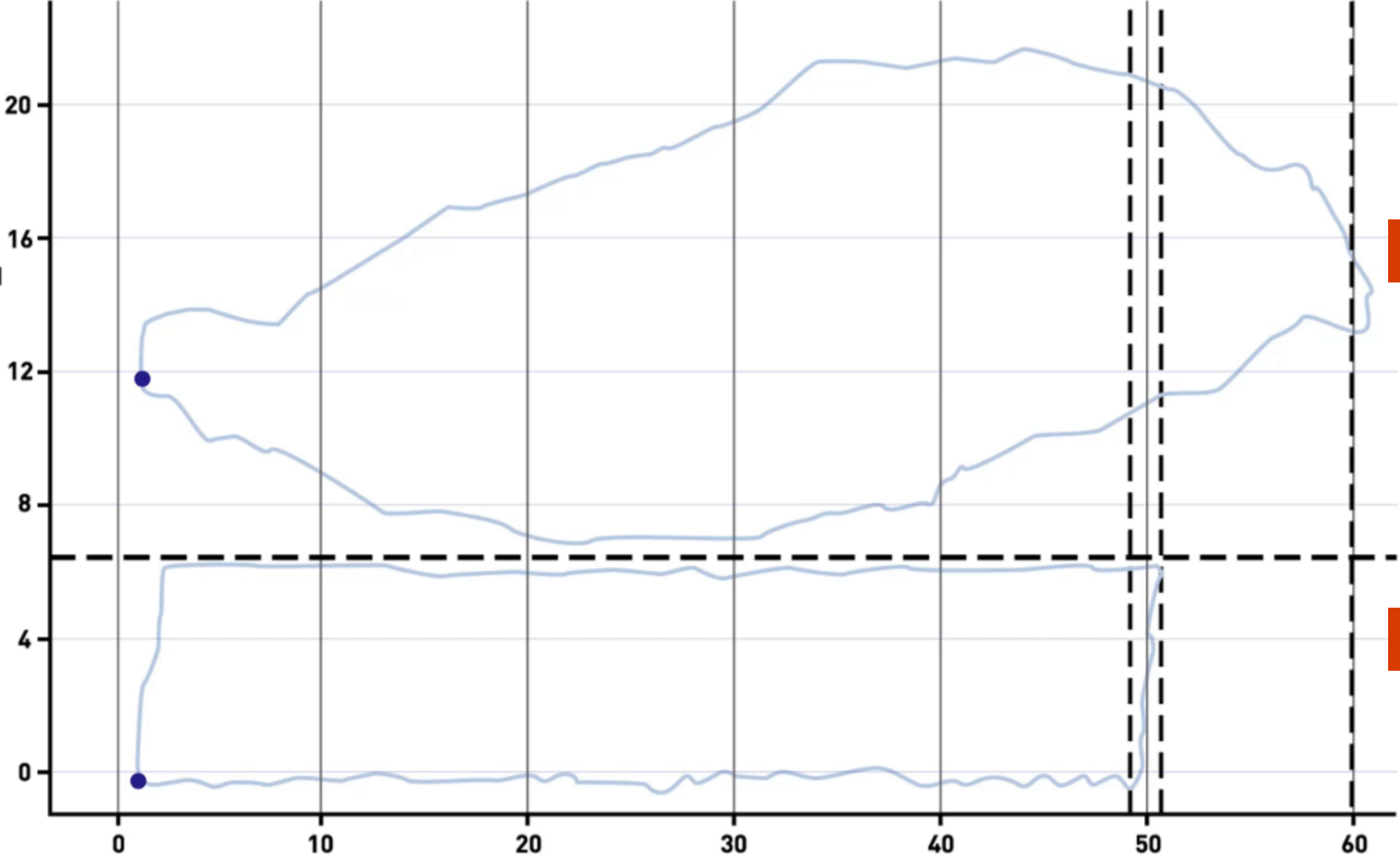
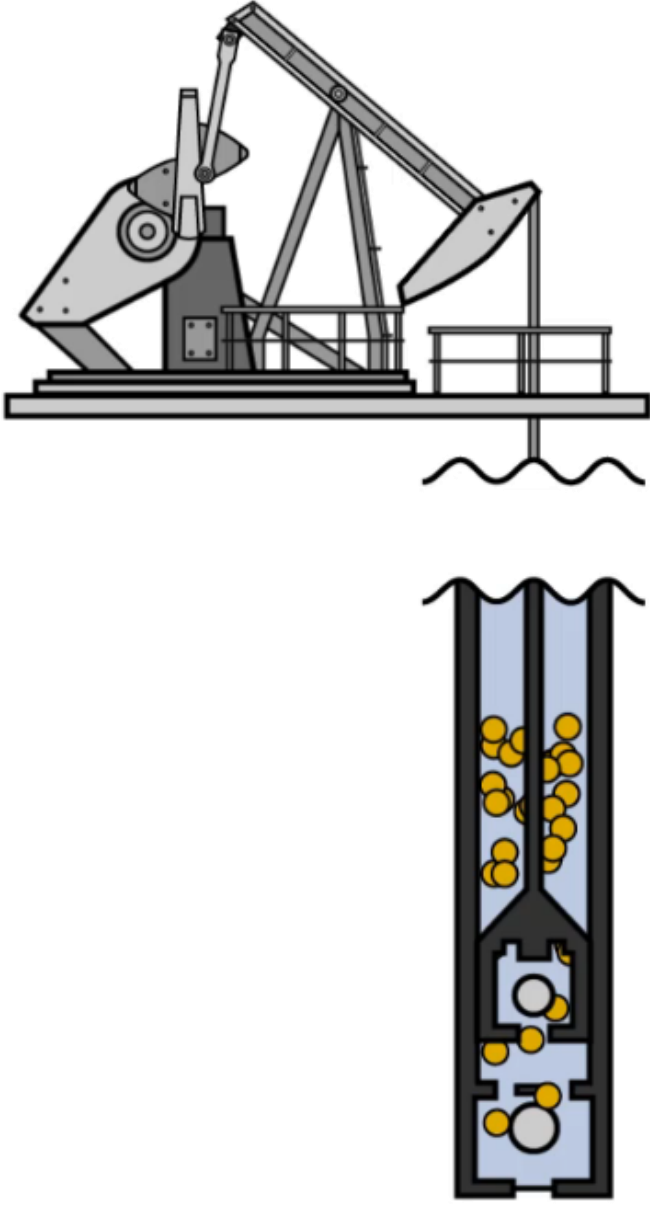
Offline operations  
Privacy of data and protection of IP  
Pre-process data On-Prem, e.g., video streams  
Near real-time response, e.g. low latency control loops  
Protocol translation & data normalization

Consistency

Edge in action – Low latency control loops based on machine intelligence



# Fluid load



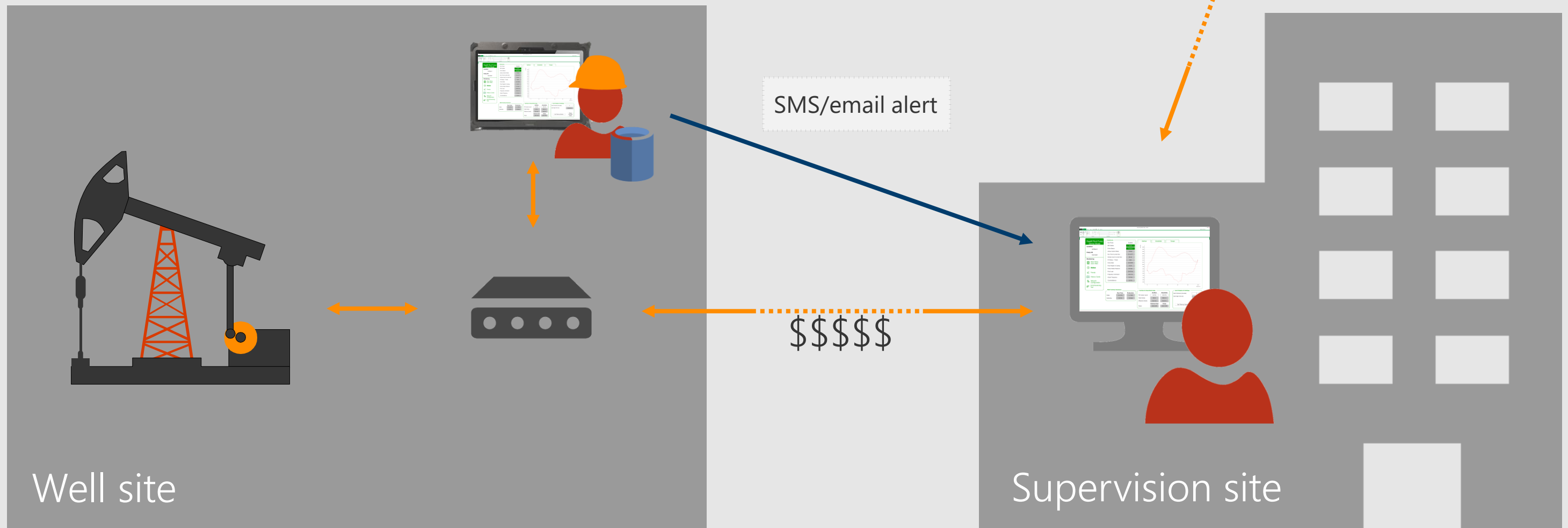
Surface

Downhole

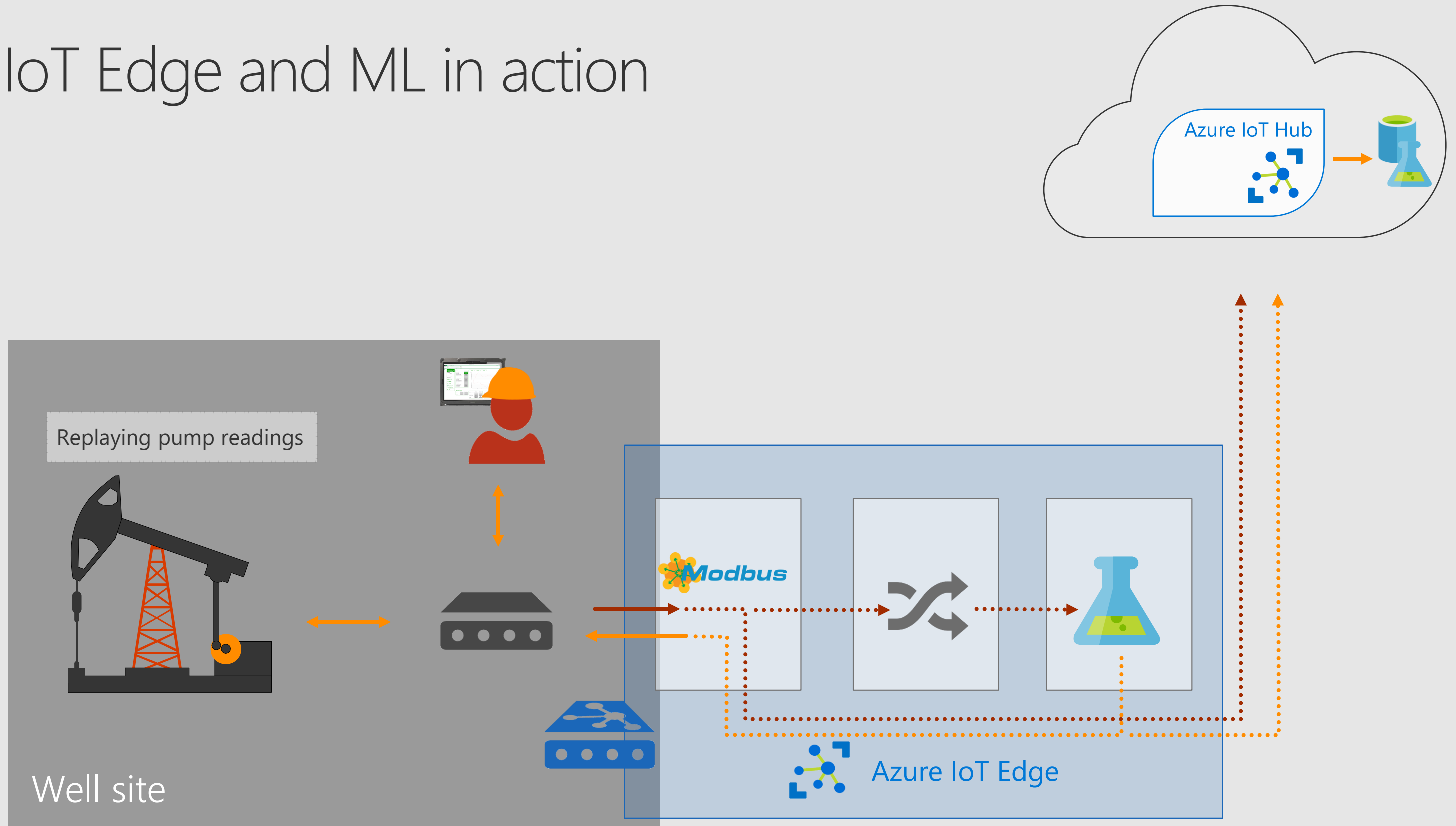
Pump position



# Today's SCADA solution



# IoT Edge and ML in action



# Edge in action - Real-time artificial intelligence on the Edge



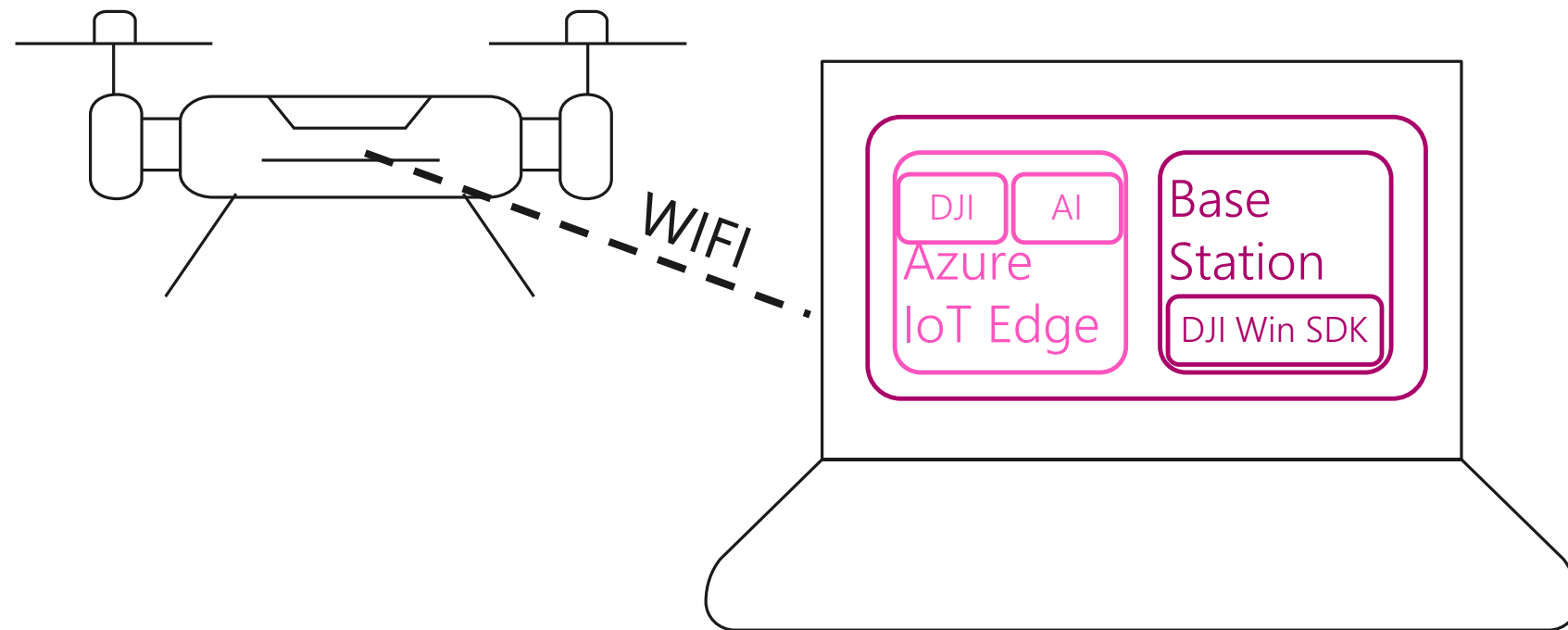
DJI M210 with **payload**  
running Azure IoT Edge

# Many use cases for drones with local Computer Vision capabilities



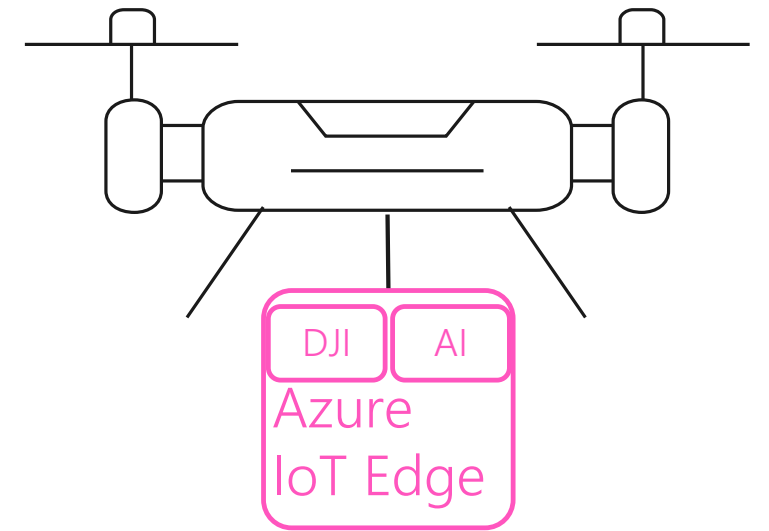
# Push AI workloads to any DJI drones with IoT Edge

*From base station*



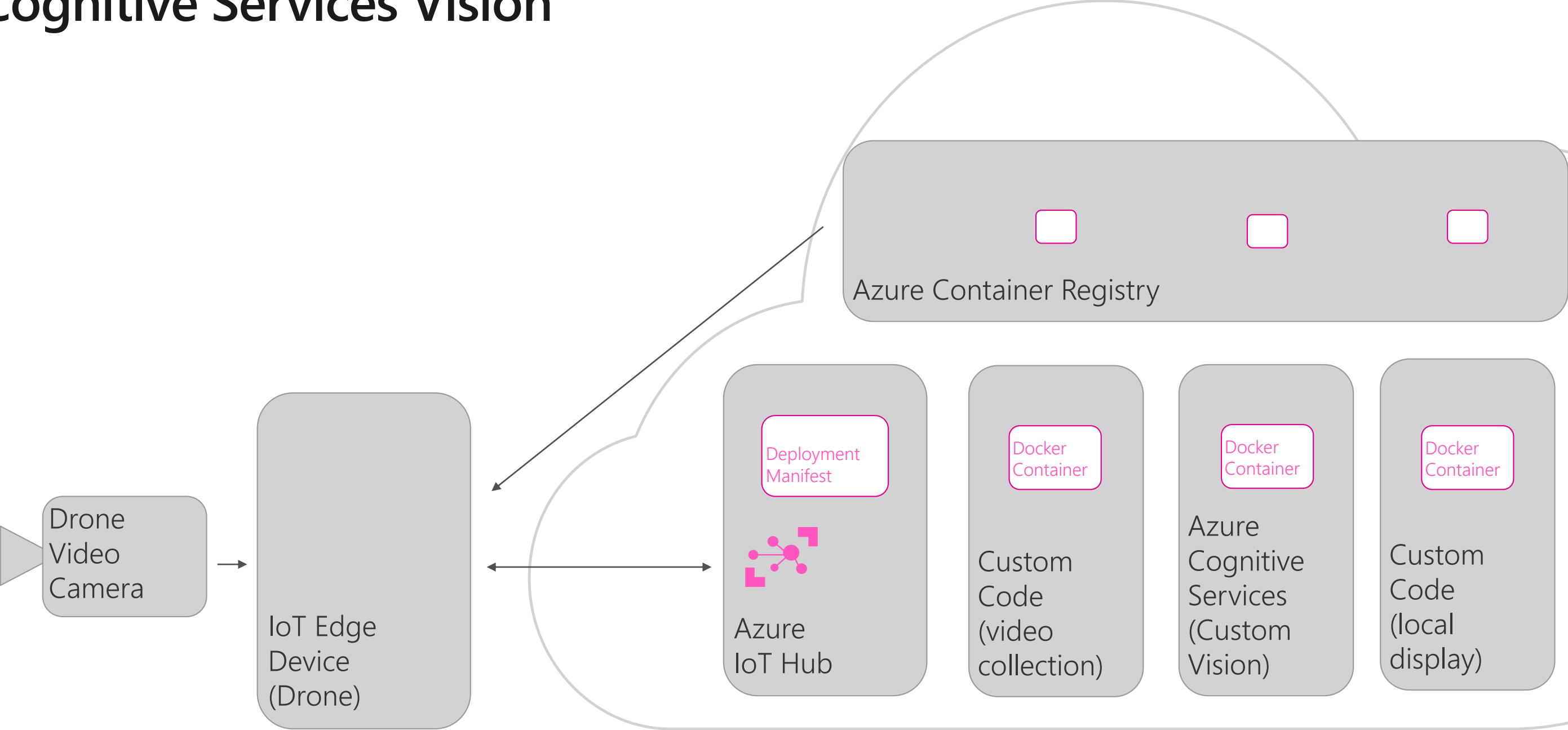
DJI Mavic Air

*Onflight*



DJI Matrice M210

# Azure IoT Edge Deployment Cognitive Services Vision



# AZURE IOT EDGE

ready for the enterprise



# Azure IoT Edge

---

## Key Features

---

### • OPEN

- Open source Azure IoT Edge
- Moby-based container runtime, compatible with Docker containers
- Cross platform on Linux and Windows
- Azure Edge Marketplace for Edge modules

### • SECURE

- Zero-touch provisioning of Edge devices at scale with Device Provisioning Service
- Security Manager for end to end security and support for variety of hardware-based root of trust
- Ability to be completely offline for long periods of time

### • INTELLIGENT

- Services onboarded
  - Custom Vision
  - Azure Functions
- Azure Stream Analytics
- SQL Server of Edge
- Azure Machine Learning

### • ENTERPRISE READY

- Scaled deployments with Automatic Device Management Service
- Module SDKs in multiple languages (C, C#, Node, Python, Java)
- Development tooling in VSCode
- Multi-person development tools for CI/CD using VSTS



# Design principles

## Secure

Provides a secure connection to the Azure IoT Edge, update software/firmware/configuration remotely, collect state and telemetry and monitor security of the device

## Cloud managed

Enables rich management of Azure IoT Edge from Azure, provides a complete solution instead of just an SDK

## Cross-platform

Enables Azure IoT Edge to target the most popular edge operating systems, such as Windows and Linux

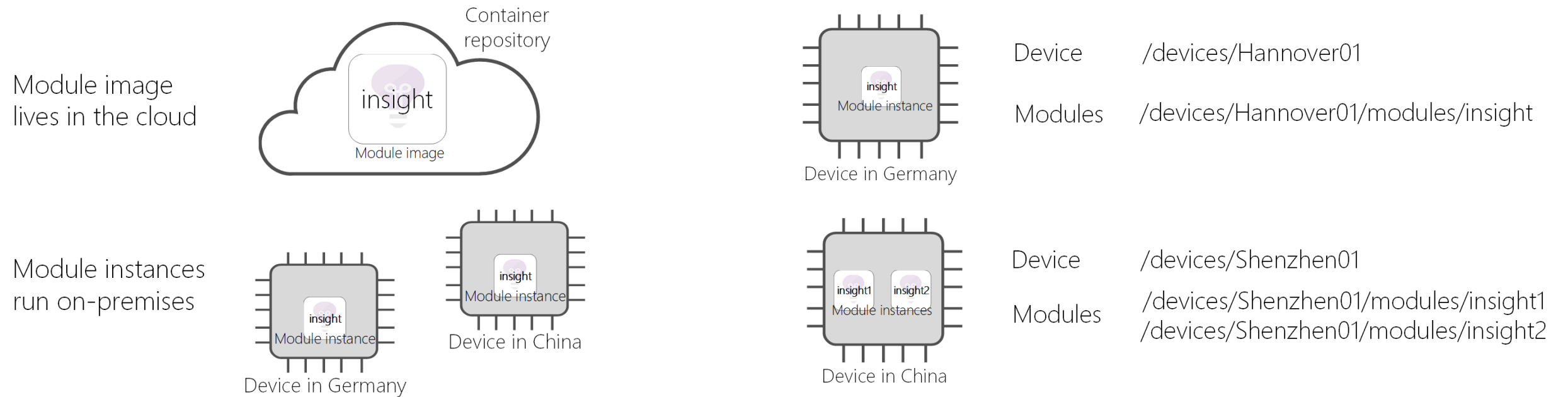
## Portable

Enables Dev/Test of edge workloads in the cloud with later deployment to the edge as part of a continuous integration / continuous deployment pipeline

## Extensible

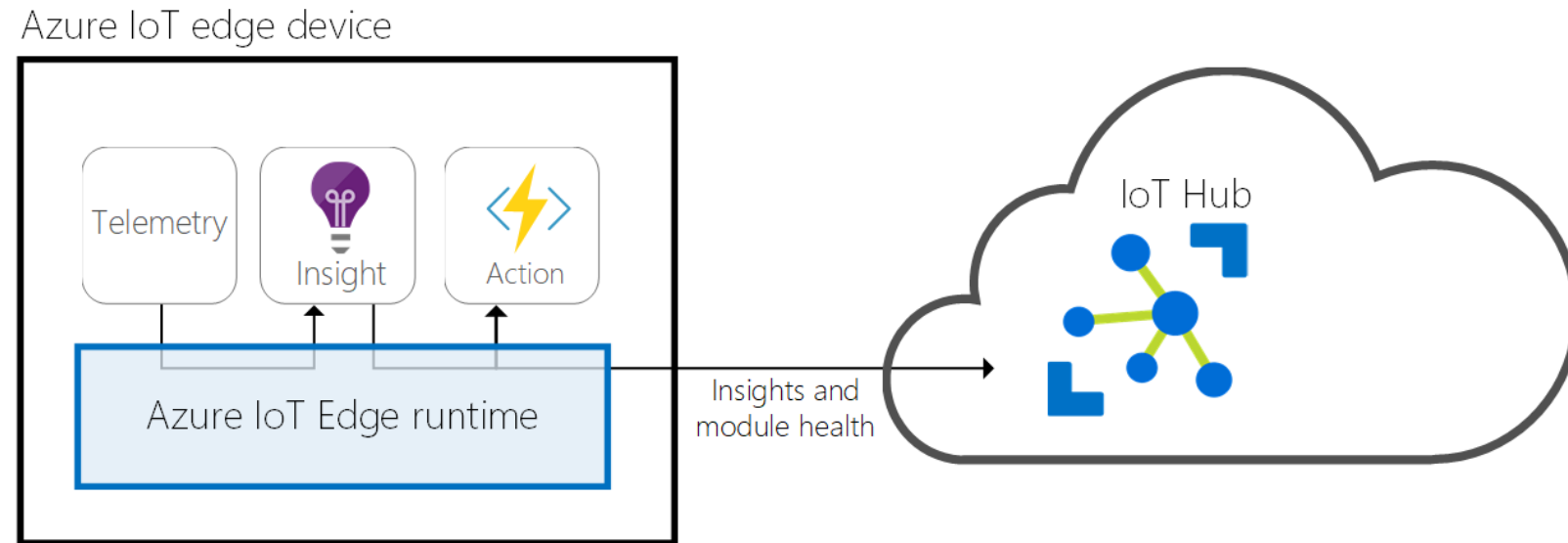
Enables seamless deployment of advanced capabilities such as AI from Microsoft, and any third party, today and tomorrow

# Concept – Module



- A **module image** is a package containing the software that defines a module.
- A **module instance** is the specific unit of computation running the module image on an IoT Edge device. The module instance is started by the IoT Edge runtime.
- A **module identity** is a piece of information (including security credentials) stored in IoT Hub, that is associated to each module instance.
- A **module twin** is a JSON document stored in IoT Hub, that contains state information for a module instance, including metadata, configurations, and conditions.
- SDKs to develop custom modules in multiple languages (C#, C, Python, Java, Node.JS)

# Concept – Azure IoT Edge Runtime



- Installs and updates workloads on the device.
- Maintains Azure IoT Edge security standards on the device.
- Ensures that IoT Edge modules are always running.
- Reports module health to the cloud for remote monitoring.
- Facilitates communication between downstream leaf devices and the IoT Edge device.
- Facilitates communication between modules on the IoT Edge device.
- Facilitates communication between the IoT Edge device and the cloud

# Concept - Routing

```
FROM <source> WHERE <condition> INTO <sink>
```

Sources – source of messages

```
/messages/modules/{mid}/outputs/{out1}
```

Condition – expression on messages properties/body

```
sensorType = "temp" and alert = true
```

Sinks – destination for messages (endpoints)

```
$upstream
```

```
brokeredEndpoint("/modules/{mid}/inputs/{in1}")
```

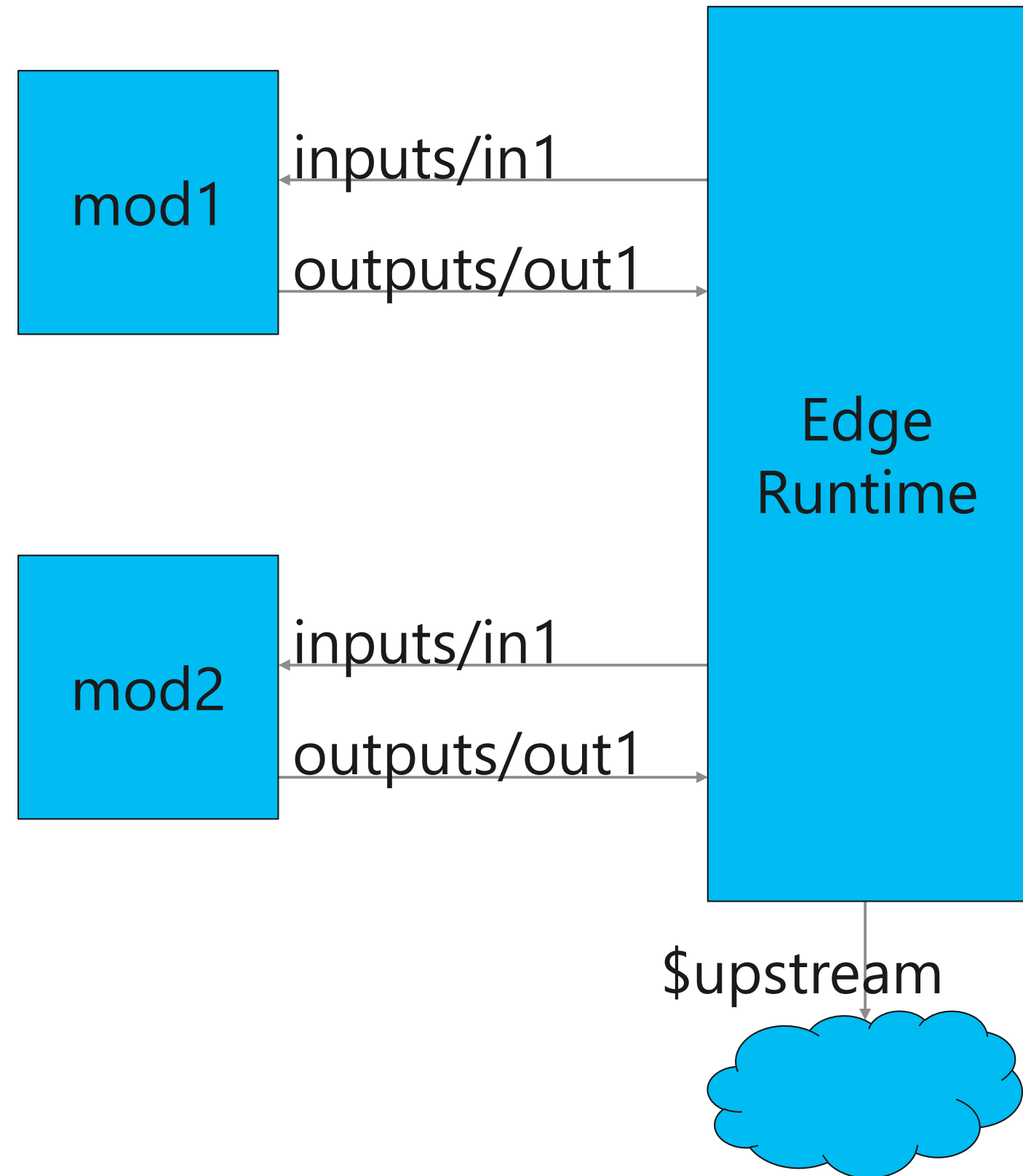
For example:

```
FROM /messages/modules/mod1/outputs/*
```

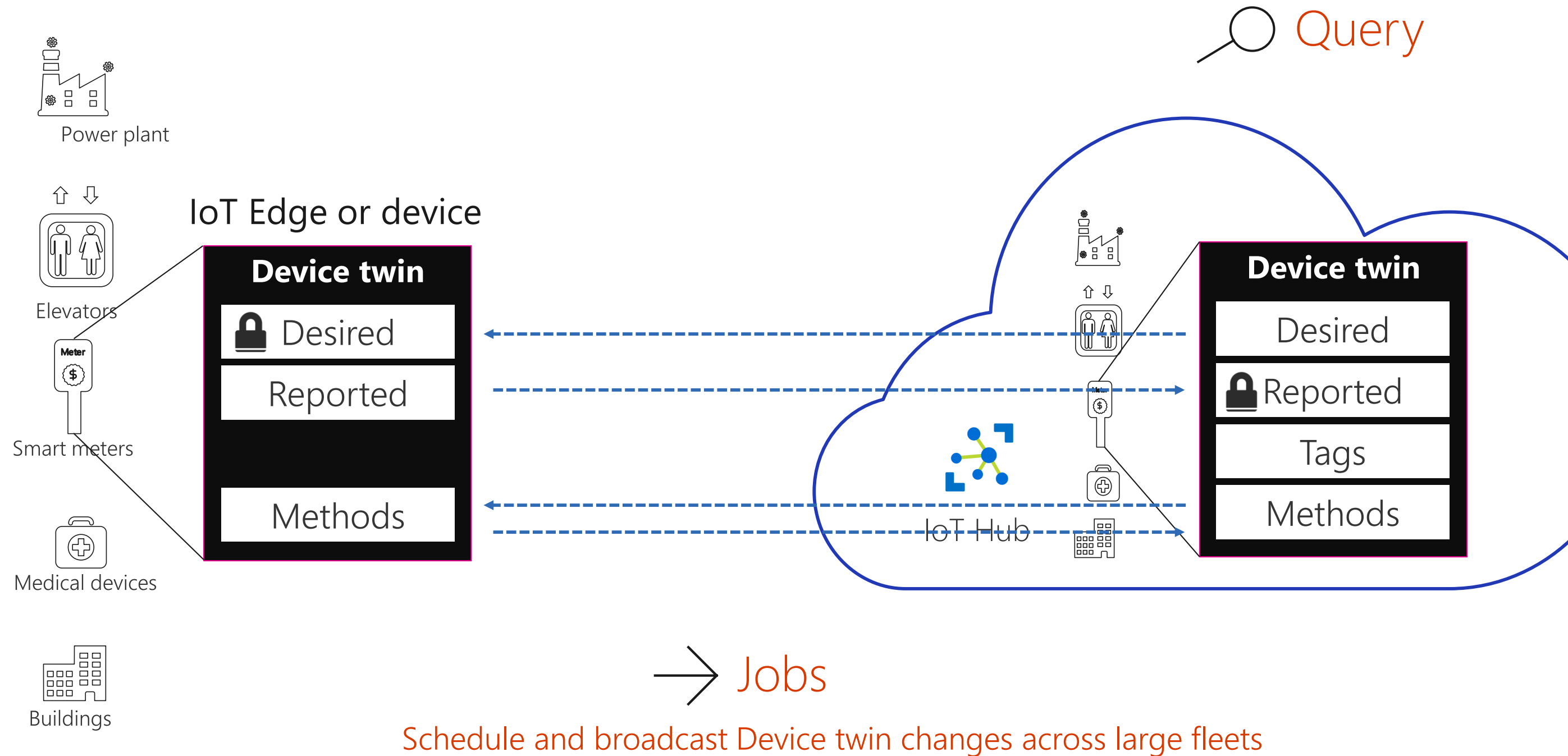
```
WHERE sensorType = "temp"
```

```
INTO brokeredEndpoint("/modules/mod2/inputs/in1")
```

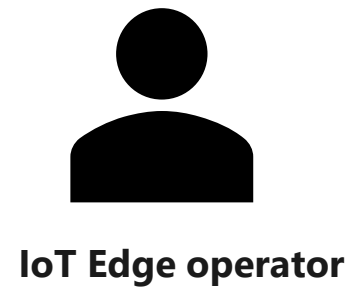
[Query Language](#)








# Concept – Device Management

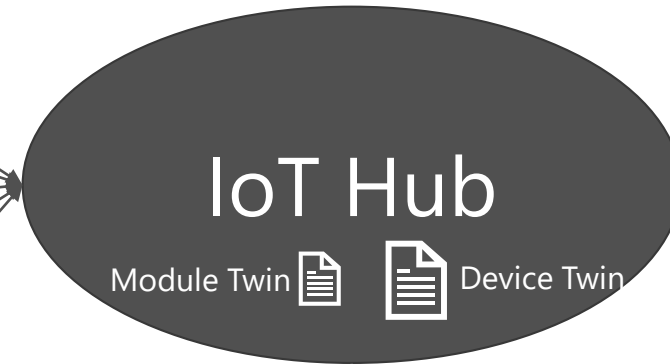


# IoT Edge in action

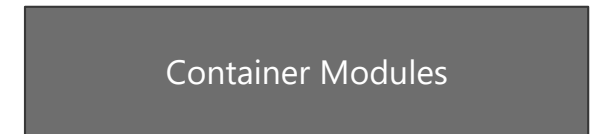


## Automatic Device Management Service

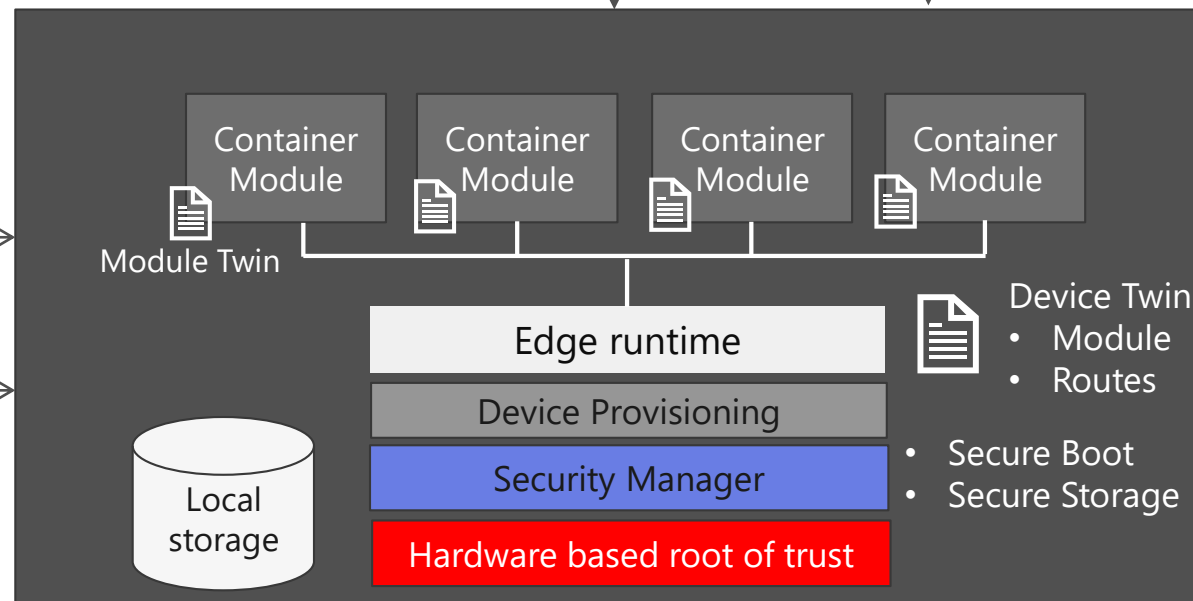
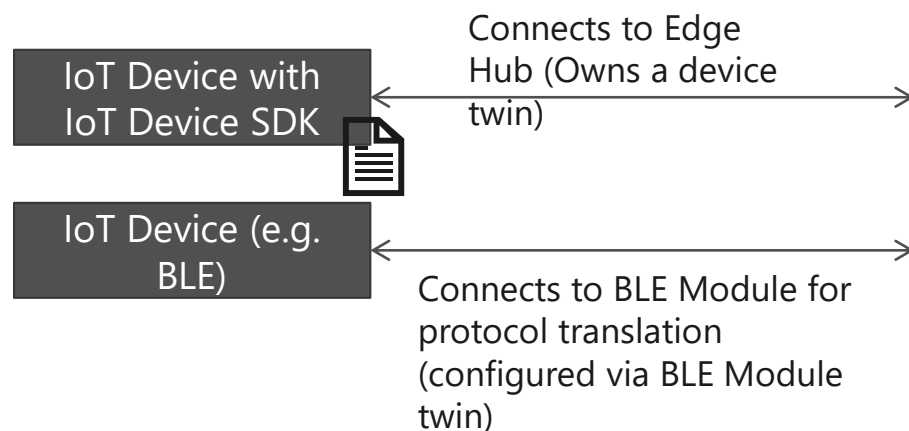
- 1 – Edge device provisioned with right agents for scenario 
- 2 – Select Edge node to deploy to 
- 3 – Define modules on Edge node via device twin 
- 4 – Define message routes for modules on edge node via device twin 
- 5 – Define Module twins for module configurations (parameters) 



- Container based workloads
- AI Services
- Azure Functions
- Azure Stream Analytics
- Azure Machine Learning
- Your own code using module SDK

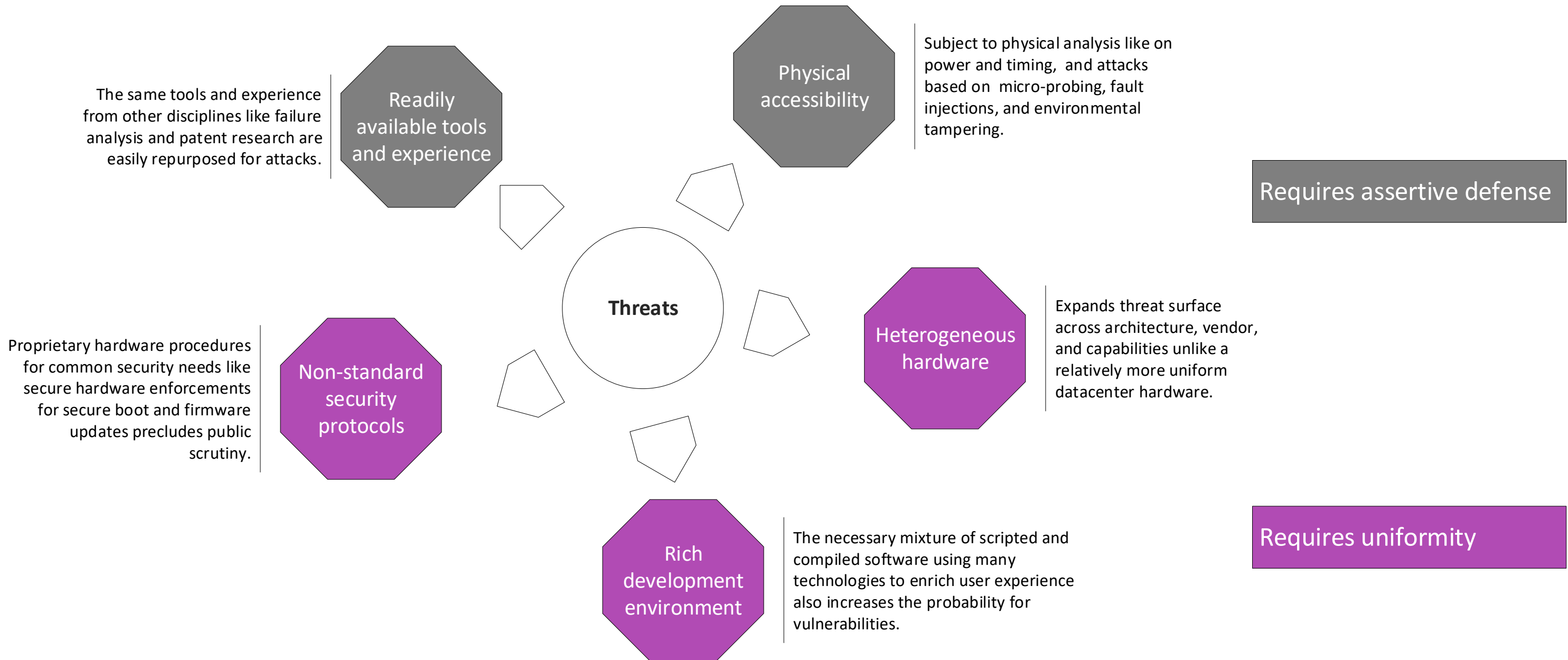


**IoT Edge**



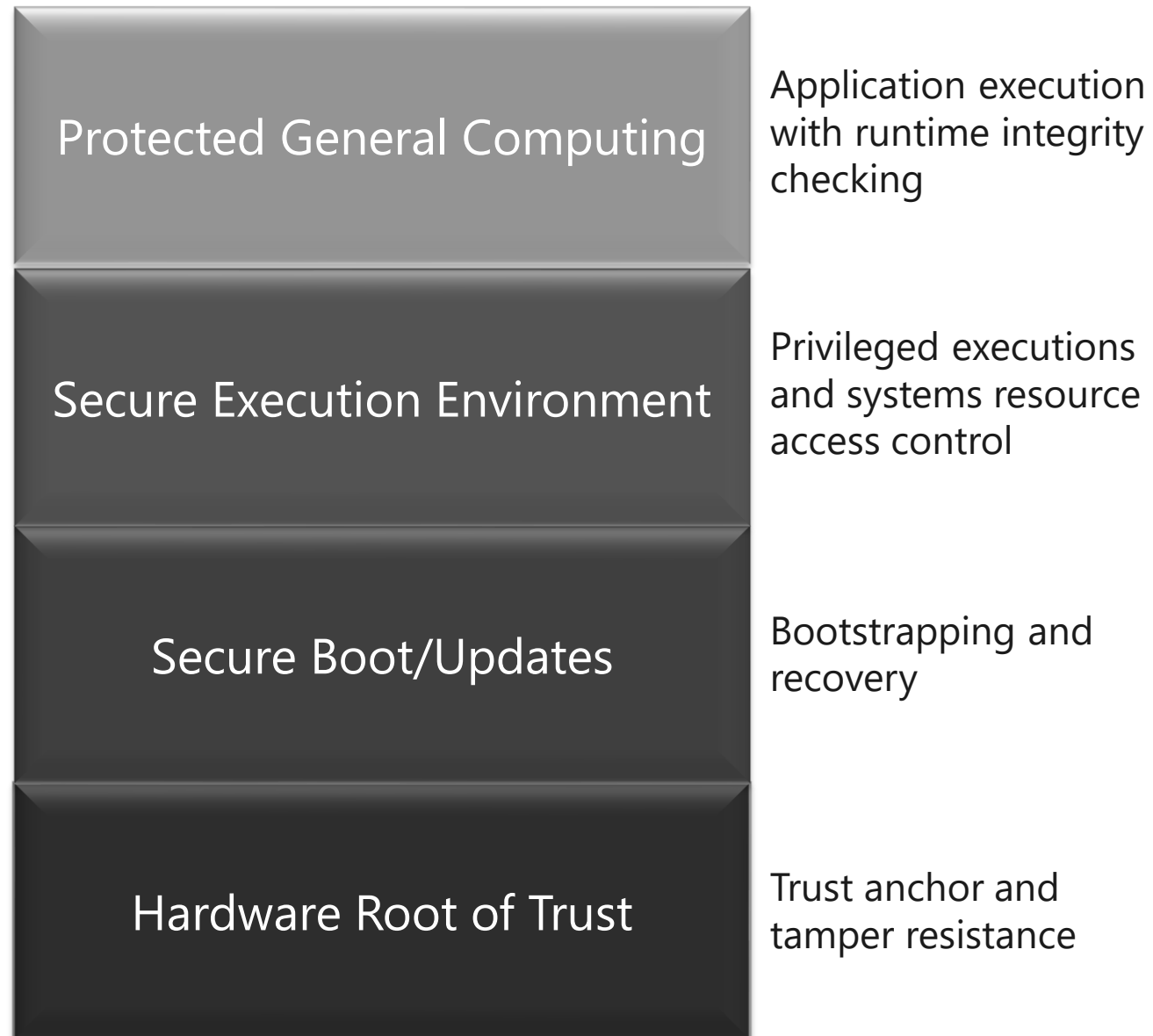
- Edge device with security requirements
- Rich OS – Linux or Windows
- Docker-compatible container management system

# Additional Security Threats at the Edge

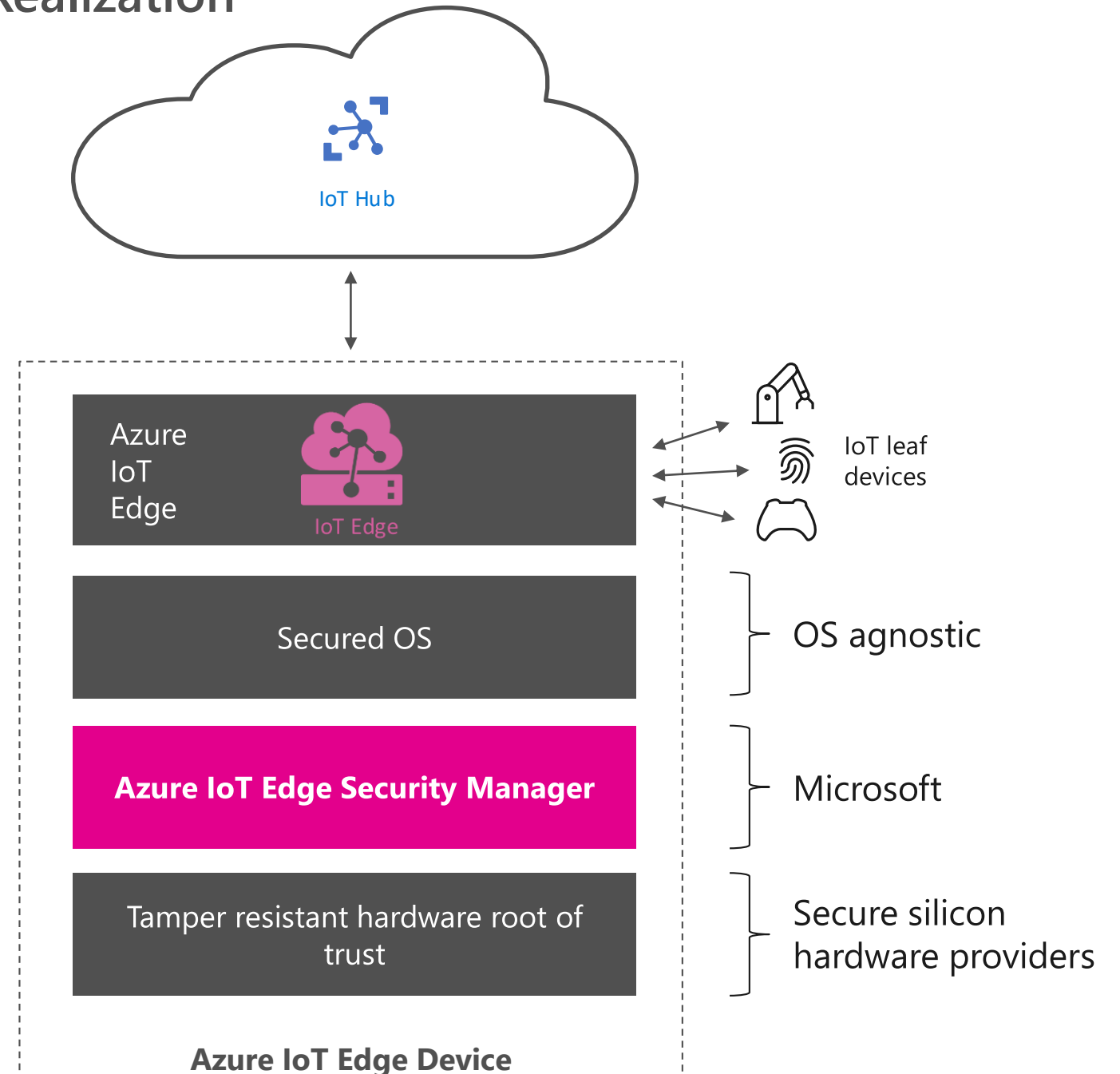


# A Framework for Ecosystem Managed Security

## Principles



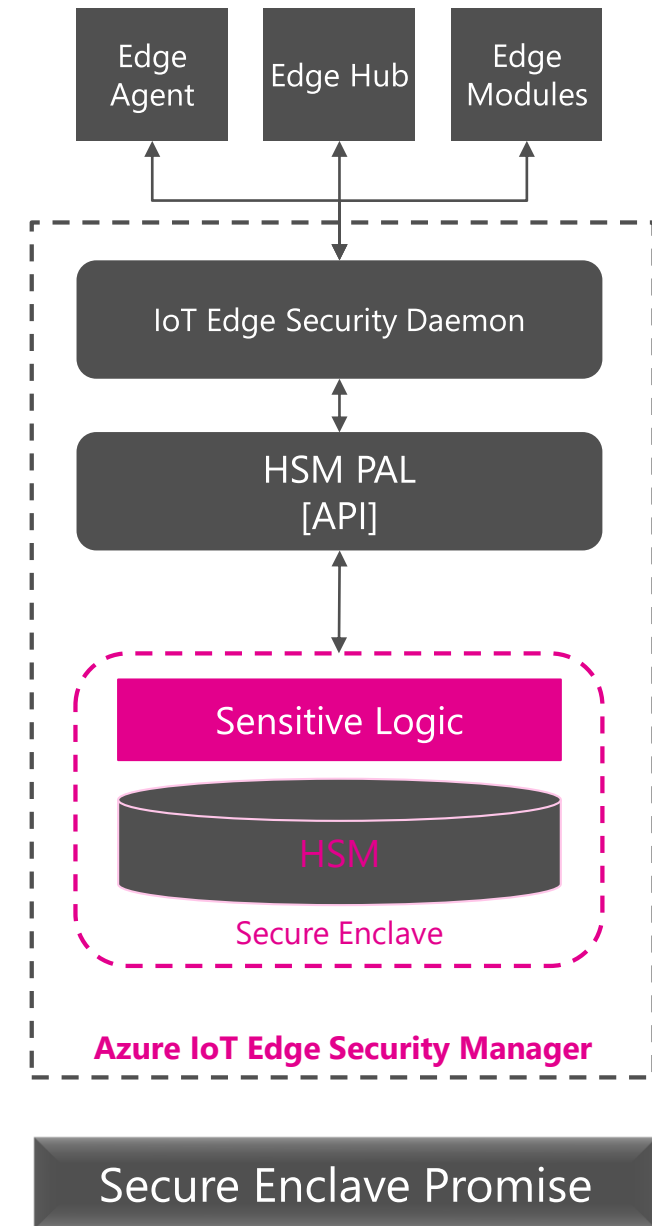
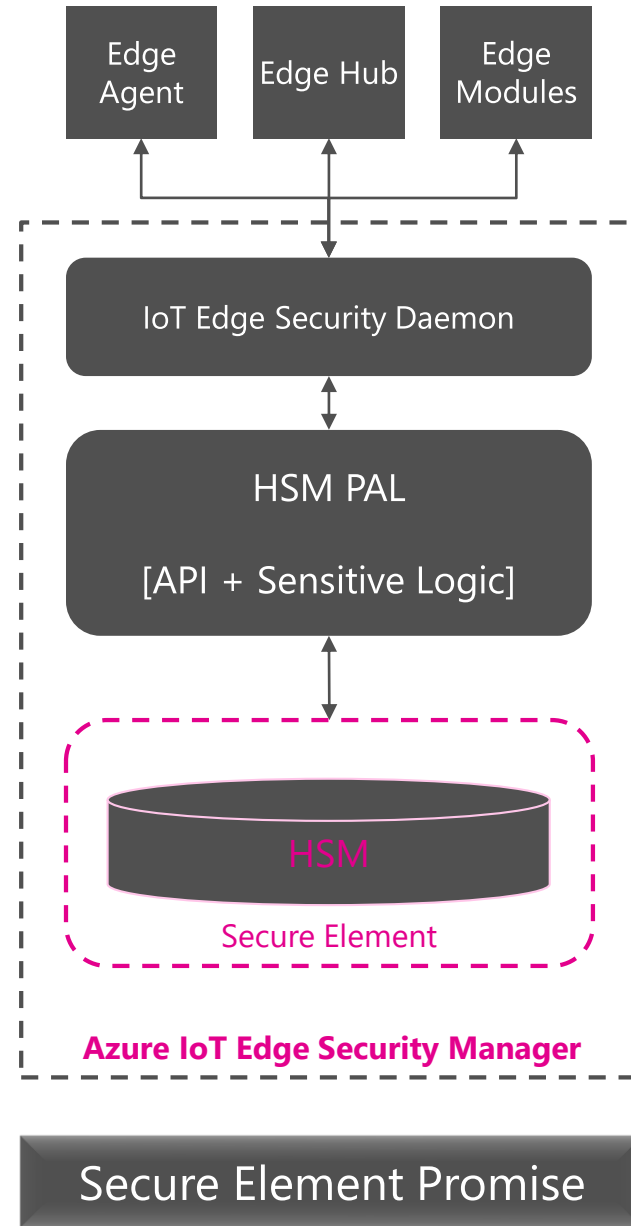
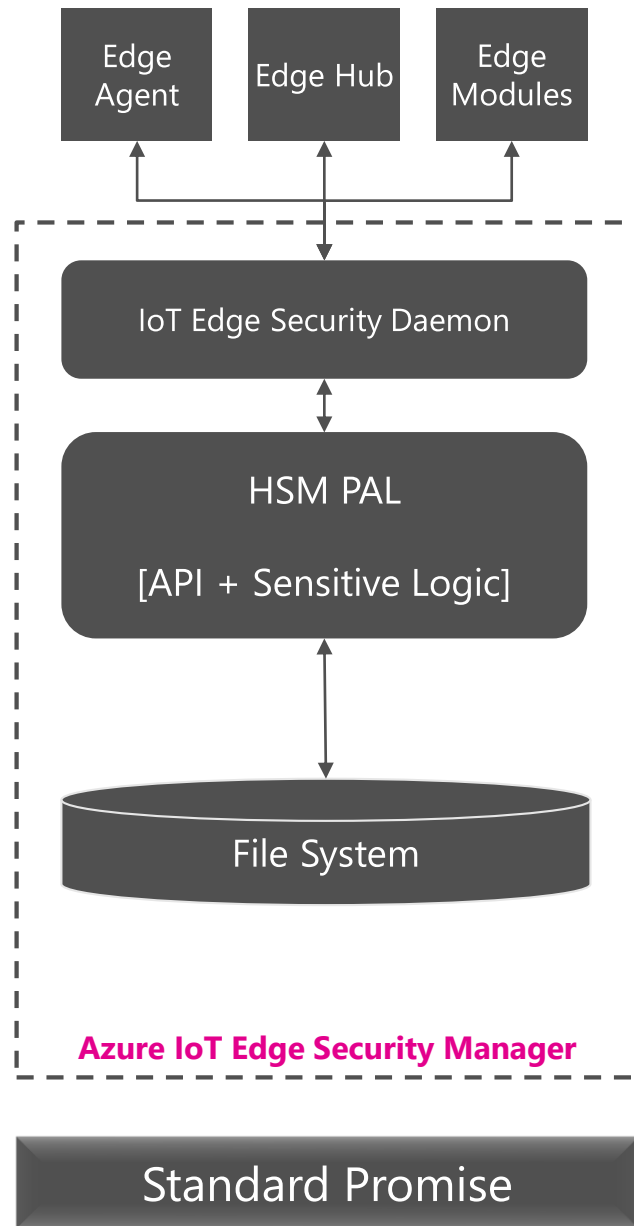
## Realization





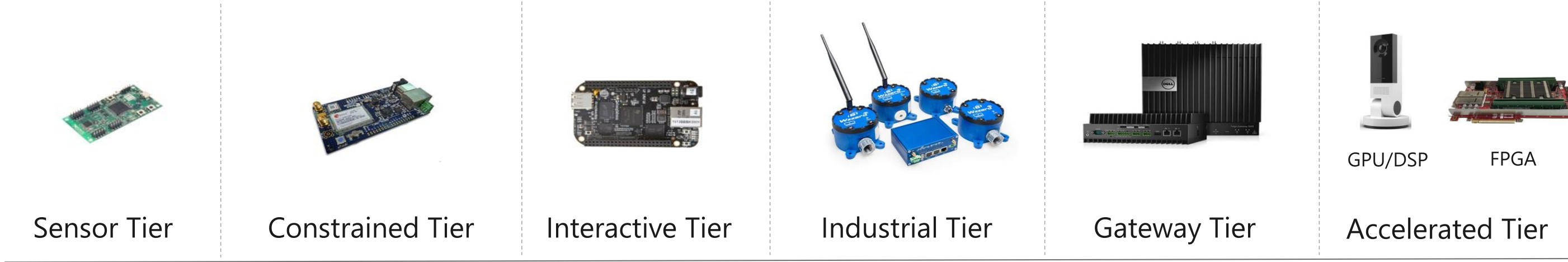
# Azure IoT Edge *Device* Security Promises

What is the maximum protection you can expect if the device fell into wrong custody?



HSM PAL = Hardware Secure Module Platform Abstraction Layer

# Enabling the intelligent edge spectrum



**LOW POWER CAPABILITIES**

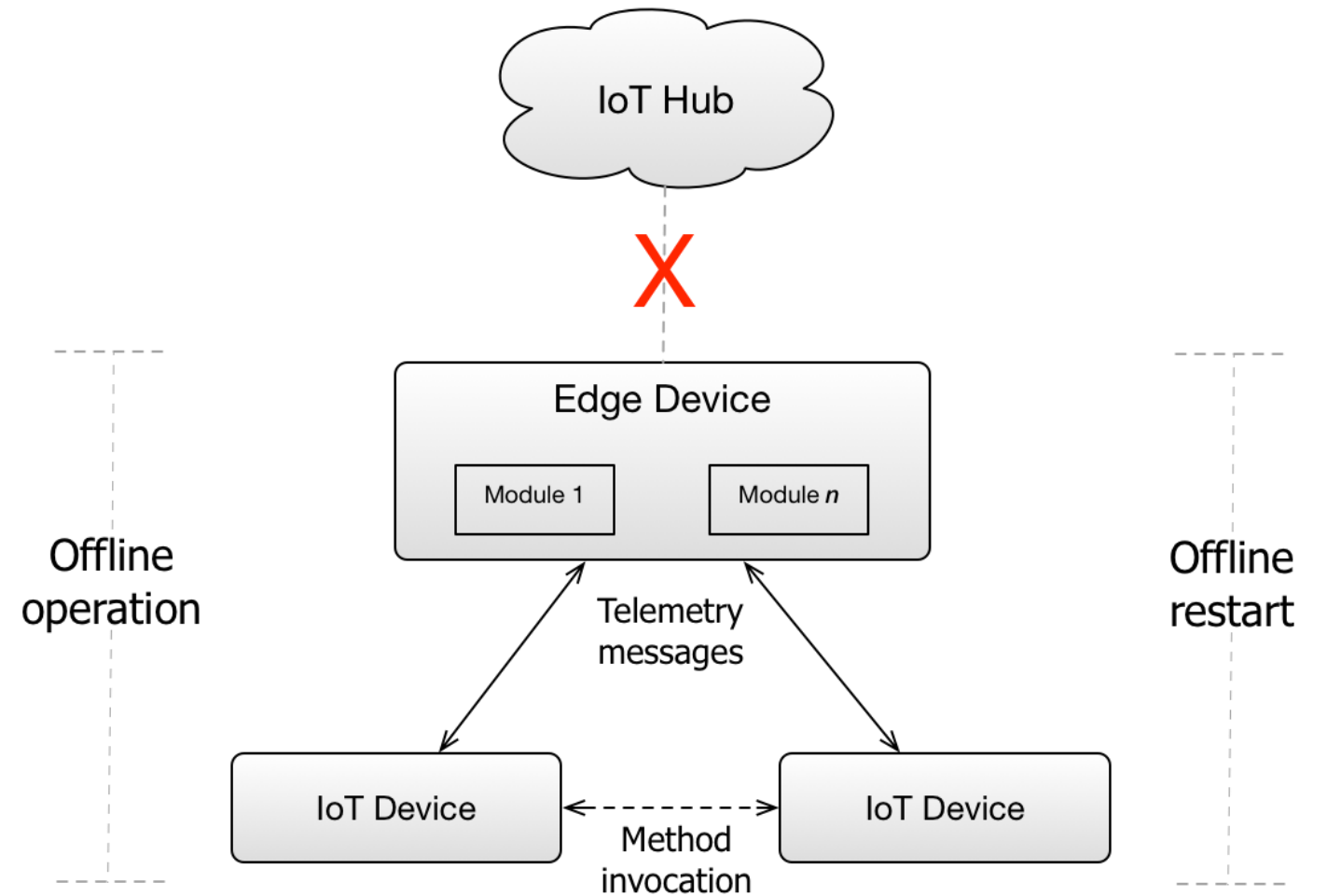
**HIGH POWER CAPABILITIES**

### Azure IoT Edge hardware requirements

- Rich OS – Windows or Linux
- Flexible HW – ARM or x64
- Moby-compatible container runtime
- Hardware based security – HSM or Enclave
- Hardware sizing depends on workload

# Extended Offline

- Indefinite offline operation after one-time sync with IoT Hub!
- Downstream IoT devices can connect to offline Edge device and queue messages for deferred cloud delivery - no code changes, just works!
- Edge + downstream devices can restart and reauthenticate when offline.
- Local Inter-device communication facilitated by Edge Runtime.



# 3<sup>rd</sup> parties can now publish IoT Edge modules into the marketplace!


[aka.ms/iot-edge-marketplace](https://aka.ms/iot-edge-marketplace)

- **Solution developers can save development effort**
  - Discover and integrate certified modules with peace of mind
- **Publishers can showcase their solutions with wide reach**
  - Extend your reach by going to market with Microsoft, a leader in IoT
  - Sign-up: [aka.ms/iot-edge-marketplace-signup](https://aka.ms/iot-edge-marketplace-signup)
- **Coming soon: monetization beyond BYOL**
  - Partners won't need to create an expensive billing system
  - Customers will get one consolidated Azure bill





# Azure IoT Edge certified devices

- Simplifying IoT solution development
  - All Azure IoT Edge certified devices comes with Azure IoT Edge ***pre-installed***
  - Basic device management functionalities (reboot, FW updates) are validated
- All certified IoT Edge devices are featured
  - New landing page in device catalog features all certified IoT Edge devices
- Increasing momentum
  - There are 9 certified IoT Edge devices and more to come
  - To learn more about the program requirements, please visit <http://aka.ms/certfaq>

Tell us what you are looking for  



Featured devices [All devices >](#)

**Cloudian AI Box**





CLOUDIAN AI Box (Indoor and Outdoor Models) is a compact, fan-less, high performance edge-heavy computer box with a built-in GPU, which can execute inference processing of machine learning/deep learning. It can support LTE, Wifi and LAN communication and is equipped with NVMe SSD 128GB. Outdoor Model has PoE power supply to a network camera and supports IP67 rating of waterproof/dustproof as well as lightning protection. Indoor and Outdoor Models can fit a wide range of needs for practical use of AI/IoT applications

**ARTiGO A1250**



The VIA ARTiGO A1250 is a high-performance, feature-rich ultra-slim system that fits easily into any environment and is suitable for a broad spectrum of applications, including media streaming, home automation, digital signage, and surveillance.

**OpenBlocks IoT VX2**



Intelligent computing with real-time analytics at the edge is a key trend going forward, and with strong partnership with Plat'Home, Microsoft demonstrated what Azure IoT Edge could do in real world scenario. VX2 is IoT Gateway with programmable edge node computer function connecting various sensors, beacons and devices to the Cloud.

[<](#) [1](#) [2](#) [3](#) [>](#) [»](#)

# Edge computing research challenges

- Scale
  - Deploying a fleet of Edge devices with zero touch
  - Managing a fleet of Edge devices centrally
  - Adapting Edge workloads based on constraints (HW, cost, network, etc.)
- Security
  - Moving cloud workloads to on-prem Edge devices requires new security models
  - Securing not just the device, but also data, with provenance
  - Security models for a highly distributed occasionally connected devices
- Operations
  - High availability with low cost devices
  - Multi-vendor, multi-purpose devices – how to control and manage
  - Diverse hardware architectures, OSes, operating conditions

# Finally...

- Deploy Azure services to Azure IoT Edge devices
- Deploy your own code in language of your choice
- Manage Azure IoT Edge and downstream devices
- Do all of this securely, in a scalable fashion from the Azure IoT Hub

**Azure IoT Edge** is free and open source  
[github.com/azure/iotedge](https://github.com/azure/iotedge)

Thank you!